

# Managed Equipment Services Framework Attracts Interest

NHS Commercial Solutions is experiencing an increasing level of interest in its 'Managed Equipment Services' framework which covers diagnostic imaging, radiotherapy and cardiology equipment.

The framework has been awarded for a four year period and aims to provide a flexible framework that can be adapted to suit individual hospitals' needs. The intention of the framework is to ensure that trusts' medical devices and equipment are used in the most effective manner to support key clinical, operational and strategic priorities.

The framework will provide clients with a wide range of services including:

- Managing, maintaining and improving medical assets ensuring clinical safety and effectiveness
- Supporting the provision of a comprehensive maintenance and technical service that promotes best practice and value for money
- Ensuring the equipment can be operated as efficiently as possible, with the lowest downtime possible

Also included within the scope of the framework are any services, consumable and durables that form an essential and intrinsic part of assuring the effective management, control, operation and interoperation of diagnostic imaging, radiotherapy and cardiology equipment.

One trust is going through the final stages of contractual agreement of a 10 year contract, whilst another is finalising the details of their Invitation to Tender. Both trusts recognise that there is a huge savings potential from adopting this approach.

The framework is split into three lots:

Lot 1 - multi and/or single life cycle managed equipment services including provision, as and when necessary, of turnkey solutions.

Lot 2 - manufacturer based maintenance services on an aggregated managed maintenance basis

Lot 3 - professional, clinical and technical advice on medical equipment and advice on appropriate audit and service redesign

Five companies have been awarded to each lot and these are Asteral, GE, Medipass, Philips and Siemens. This is a complex piece of work for any trust who expresses an interest in following this path, but this can lead to huge savings for the trust. NHS Commercial Solutions is here to help trusts through the process.

For more information  
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## NHS Commercial Solutions Partners with HAPPI

NHS Commercial Solutions is a partner in the HAPPI project (Healthy Ageing - Public Procurement of Innovations), a European project aimed at linking together organisations involved in public sector health procurement in order to identify innovative and sustainable products and solutions to help people age well. Life expectancy is growing all over Europe, significantly increasing the cost of healthcare, and the European Commission has defined the theme of 'ageing well' as a priority in its strategy for 2020.

Innovation in ageing well doesn't currently have a high profile but the HAPPI project aims to change this. Healthy ageing is an increasingly important area for healthcare organisations, for manufacturers and suppliers; and for the general public.

Ultimately, the HAPPI project aims to put in place procurement contracts which will be available to

healthcare organisations. An online tool for suppliers and manufacturers to submit information on their innovative products and solutions will be launched in September.

[www.happi-project.eu](http://www.happi-project.eu) provides manufacturers, suppliers and healthcare organisations with detailed information on the project, its objectives, milestones and members. The HAPPI project website offers opportunities for industry and healthcare professionals to keep informed about the project and key events, starting with four information days, to be held in major European cities from September 2013, starting in London. The HAPPI project also has a twitter account - follow the project at [www.twitter.com/HAPPI\\_Project](https://twitter.com/HAPPI_Project)

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